

## **GET PAID TO PROVE THE BENEFITS OF PROPANE WITH M-C'S NEXT GENERATION LEGACY SERIES GRAIN DRYER**

Crystal Lake, IL- Mathews Company (M-C), a global manufacturer of grain dryers, announces that buyers who purchase its newest grain dryer, the Next Generation Legacy Series, can qualify for a \$3,000 incentive. The Propane Education & Research Council (PERC) started the Propane Farm Incentive Program (PFIP) as a way to repay producers for helping the organization document the performance of propane technologies used on the farm. Just for supplying PERC with real-world data on the operation of M-C's Next Generation Legacy Series dryer, owners can receive incentives to offset the cost of the dryer.

PERC worked with Mathews Company to achieve energy savings through innovation. "PERC prioritizes the development of new technology that advances energy efficiency," says Cinch Munson, Director of Agriculture Business Development at PERC. "By working with leading agricultural manufacturers to advance efficient grain drying technologies, we can help ensure that farmers operate as cost-effectively as possible." Munson noted that PERC research shows that today's propane-powered grain dryers use up to 50 percent less thermal energy to do the same job as the previous generation dryers. It is estimated that 80% of farms use propane to fuel their grain dryers. On farm grain drying reduces crop loss, adds harvest flexibility and improves yields through earlier harvest. "If you're considering what a new, efficient grain dryer can do for your operation, it is a good time to take the next step and learn more about the benefits," says Munson.

M-C's initiative to pursue higher energy efficiency in the Legacy Series resulted in a product development grant from PERC. According to Mathews Company President, Joseph Shulfer, "The

newly redesigned profile-style dryer now offers many of the same technological advantages and operational efficiencies associated with the energy-efficient tower dryer that lowers operating costs.” In addition to the completely redesigned fan and burner system, Shulfer notes that the dryer comes standard with the new Pinnacle 20|20 dual touchscreen control system and M-C Trax Remote Monitoring System which makes dryer operation, monitoring, and collection of data extremely easy. “This is truly a state-of-the-art energy efficient dryer,” says Shulfer.

Incentives are available on a limited basis. To qualify for the Propane Farm Incentive Program, producers must purchase the Next Generation Legacy Series dryer within 60 days of applying and receiving approval for the program. This incentive only pertains to M-C’s Next Generation Legacy Series Grain dryers sold and operated in the U.S. Refer to the complete list of qualifying criteria detailed at [www.propane.com/farmincentive](http://www.propane.com/farmincentive). Contact your authorized M-C dryer dealer for application and other available discounts, or visit the Mathews Company website’s *Dealer Locator* for an authorized grain dryer dealer in your area.

Headquartered in Crystal Lake, IL (U.S.A), Mathews Company has been a leading global manufacturer of high quality innovative agriculture equipment since 1954, specializing in grain drying. M-C is committed to “Building for the Future,” striving to provide superior products and unmatched service through innovation, expertise and quality. M-C dryers are available through authorized dealers worldwide. The company’s web site is [www.mathewscompany.com](http://www.mathewscompany.com).

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Mathews Company Next Generation Legacy Series – Model L1000